

Achieving a dynamic and challenging job in an organization where I can use my technical and interpersonal skills, creativity and above all my learning experience in order to develop my career and as well as to contribute in the welfare of the organization the area of my interest includes marketing and development sectors

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MD. ANWAR HOSSAIN

Officers Villa (Ground Floor),

Polashbari, Ashulia, Dhaka

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anwarhossain7736@gmail.com

**Work Experience**

**EDUCATION**

* **City University.**

Bachelor – Computer Science & Engineering

(4 years B.Sc)

Session - 2018-2019

Passing Year - 2022

CGPA - 3.52

* **Faridpur Polytechnic Institute.**

Diploma-In-Engineering - Computer Science

Board - BTEB

Passing Year - 2016

CGPA - (3.29)

* **Talma Nazimuddin High School.**

SSC- Science

Board - Dhaka

Passing Year - 2012

GPA - (4.50)

**ACI Consumer Brands, ACI Limited.**

Sales Executive ( 01 May, 2017 – 31 May, 2019)

**Nestle Bangladesh Limited.**

Sales Executive (01,October, 2019 – Continue)

**Key Responsibilities:**

* Achieve Sales and Distribution objectives of the Company efficiently and economically, for the defined sales point. Manage Trade discounts and Trade Budgets. Identifies the best distributor option by distribution house and maintains healthy and win-win relationships with the customers.
* Manage Distributor profitability & Customer Satisfaction
* Build up Relationship with Trade/Retailers to Maximize the levels of Availability, Visibility, Assortment & Merchandising
* Monthly target achievement and outlet modification & new outlet growth.
* Implement strategies agreed by Management to achieve Sales Targets within the given time frame.
* Taken daily target and try to achieve best performance from my end.
* Taken responsibilities for slow products for sales development and product marketing.
* Send daily order and delivery report to TO/ASM boss.

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| --- | --- | --- |
| Title | Institute | Duration |
| Graphic Design | Green Computer Academy | 3 Month |
| Web Design & Development | US Software Limited | 3 Month |
| Advanced Web Development | Rupom Soft Limited | 6 Month |

* Project Topic “Automation Canteen Management System”

(6 Month).



* Adaptability
* Positive Thinking
* Strong Work Ethic
* Time Management
* Problem Solving
* Leadership
* Work Under Pressure

**Training and Seminar**

**PERSONAL INFORMATION**

Father’s name - Md Afjal Molla

Mother’s name - Mrs. Saleha Begum

Date of birth - 01 March, 1996

Gender - Male

Permanent address - Vill-Goherpur,

Thana - Nagarkanda,

P.O: Rahutpara,

Dist - Faridpur

Mailing address - Officers Villa (1st Floor)

Polashbari,

Ashulia, Dhaka

Blood Group - AB+

Religion - Muslim

Nationality - Bangladeshi (By Born)

Md Imran Hossain

Area Sales Manager

Hemas Consumer Brands (Pvt) Ltd.

Mobile: 01787666926

Email: Imran.consumer@hemas.com

* **Personal Skill**

Collaborative Team Player

Persuasive Communicator

Customer Relationship Buildup

Good Problem Solving Skill

* **Language Skill**

Bangla- Native

English- Professional Proficiency

* **Computer Skill**

MS Office, MS Excel, MS PowerPoint,

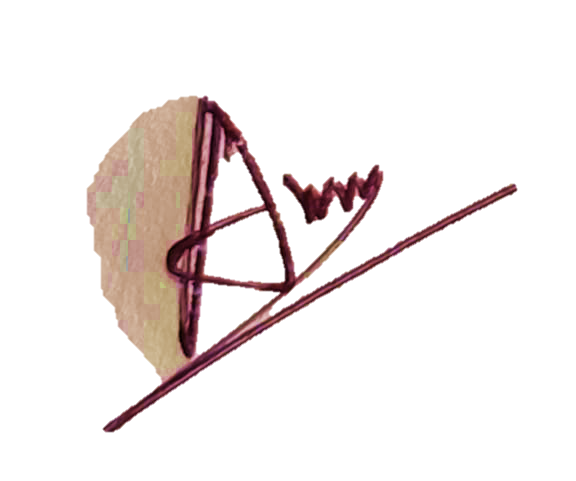
Basic Programming,

Database Operation,

Basic Web Design & Development,

Basic Graphic Design.

**SKILL**



I strictly declare that the above-mentioned information here is correct to the best of my knowledge and belief.

Md. Hasanul Panna

Territory Sales Manager

Hemas Consumer Brands (Pvt) Ltd.

Mobile: 01717-762076

Email: hasan.rony15@gmail.com

**REFERENCE**

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MD. ANWAR HOSSAIN